

**Priority's** mobile ERP solutions enable on-the-spot access to all vital work tools - anytime, anywhere.

**Priority** offers a range of "connective ERP" solutions, which are adapted to various processes and positions across the supply chain:

- Mobile Sales ForceMobile app for field sales reps
- Mobile Field Service
  Mobile app for field technicians
- Proof of DeliveryManagement app for delivery teams

All of **Priority's** mobile solutions have been developed with the most advanced technologies. We offer solutions for a wide range of processes and smart devices, including mobile phones, tablets and wearable devices.



# Field Sales App

# A comprehensive tool for your field sales rep

Includes Van Sale, Pre Sale and CRM solutions for effective management of field sale processes.

### **Price Quotes**

- Display product catalog, including images.
- Update quotes and easily convert them into orders.

### **Orders**

- Display product catalog, including images.
- Process orders quickly.
- Bill customers and manage payments.
- Access up-to-date customer credit data.
- View customer ledger and aging data and make informed decisions.

### **Tasks**

- Manage general tasks and/or tasks for customers, on-the-go.
- Report progress on tasks and projects, meetings, etc.

### Surveys

- Manage contract review checklists.
- Access and conduct customer satisfaction surveys.

#### Returns

 Manage on-site return of goods: requests, authorizations and executions.

### Shipping Documents and Invoices

- Manage the sales representative's inventory.
- Create printouts of documents and invoices on-the-go.

### Scheduling and Tracking Visits

- Schedule visits with reps and customers.
- Report results of visits within the schedule.
- Track planned vs. actual meetings.

### Target Management

- Set monthly targets for reps/customers.
- Evaluate targets based on orders or invoices.

### Reports (for reps and managers)

- Integrate custom-designed customer reports.
- Offer full support of customer business processes (BPM).

### **Support of Custom Printouts**

- Define a printing program for each document from a selection of formats.
- Run standard reports and custom reports for customers.





Our delivery tracking software allows users to easily track and control distribution processes.

### Loading

- Make portable sales based on scanned documents in real time.
- Capture digital signatures of distribution workers.
- Load goods by packing crates/labels.

## Unloading

- Display the original customer document for signing.
- Capture customer signature, including name and ID.
- Follow location at all times with GPS tracking.
- Unload goods by packing crates/labels.

# Delivery Failure and Driver Reporting

- Record reasons for delivery failure.
- Record driver remarks.
- Take photos of damages.

## Task Management

- Manage customer-related tasks for drivers.
- Manage general driver tasks (e.g. vehicle servicing).

### Returns

- Create return documents on-the-go including printouts on mobile printers.
- Manage and track inventory in vehicles.
- Update quantities of returned goods vis-à-vis relevant documents.

## Support Customer's Business Processes (BPM)

- Update inventory documents' status upon completion of the delivery route.
- Offer full support of customized printouts for customers.



# Field Service App

## The most advanced tool for field technicians

Provides a full-featured solution for effective management of field service processes.

### Service Call Management

- Manage all service calls (dynamic BPM).
- Access previous customer and device call history (Plug & Play) immediately.
- View real-time information displayed as pop-up notifications.

### Field Service Inventory Management

- Manage inventory in technicians' vehicles effectively.
- Track inventory stored in company warehouses including other technicians' vehicles.
- Support on-site inventory transfer between technicians.

### Purchasing

- Receive goods directly from vendor to technician.
- Manage on-the-go purchase demands for required parts.

## On-Site Opening of Service Calls

Allow field technicians to open service calls anywhere, anytime.

### Service Call Reporting

- View report of parts used, labor, actual service provided vs. planned.
- Get report of malfunctions and repairs.
- See report of service call duration, including support of automatic reporting based on arrival and departure times.
- Review description of the repair (including photos), meter readings and more.

### Surveys

- View service call summary reports and checklists.
- Conduct customer satisfaction surveys.
- Capture customer signature on original system documents on touch screens and print them.
- Store the service call location and the signed document automatically as an attachment in the main system.

